

# Summary

	<b>Mutual of Omaha Care Plus (Standard Rates)</b>	<b>John Hancock Protection UL (Preferred Rates)</b>	<b>John Hancock Protection UL (Standard Rates)</b>
Elimination Period	90 days one time facility care/ 0 day elimination for home care	100 days one time facility care/ 0 day elimination for home care	100 days one time facility care/ 0 day elimination for home care
Monthly Benefit	\$8,000	\$8,000	\$18,000
Benefit Years	2	2	6.25
Benefit Pool	\$200,000	\$200,000	\$450,000
Facility Care	100% of monthly benefit	100% of monthly benefit	100% of monthly benefit
Home Care	100% of monthly benefit	100% of monthly benefit	100% of monthly benefit
Policy Type	Reimbursement	Reimbursement	Reimbursement
Cost of Living Adjustment	0	0	0
Minnesota Partnership Qualified	no	no	no
Annual Premium	\$1,387	One tie exchange of cash values	\$10,351

## Observations

- Traditional coverages cannot be canceled by the insurance carrier; however, they can, have and probably will increase rates substantially in the future. Rates cannot be increased on an individual basis. If increases are approved by insurance commissioners, they must be on classes of individuals, for example by state.
- Life insurance contracts with LTC riders do not qualify for state LTC Partnership Programs. These programs enable the insured to preserve assets above and beyond the minimum usually necessary to qualify for Medicaid benefits. The reason you would forgo this benefit is to attain the certainty you get with life insurance is that a benefit would be paid as the result of a claim for LTC benefits or at death.
- Life insurance with LTC riders do not usually have an option for inflation adjustments to the benefit so it's often prudent to design a level death benefit that anticipates a future amount needed or look at increasing death benefit designs.
- Traditional LTC policies usually allow limited state and federal income tax deductions and credits on income tax returns. Life with LTC riders do not.
- Both, Traditional and life insurance policies with LTC riders offer a significant benefit in having a care coordinator to call when clients may seek assistance and guidance with the type of care they may need and finding local providers for loved one and the filing of claims to pay for the care.