



Annuity Carrier Training Requirements

AMERICAN NATIONAL

American National's online training instructions are provided below. In addition to these carrier product training requirements, please be sure that you are compliant with all state training requirements prior to taking applications in states that require National Association of Insurance Commissioners (NAIC) and/or Best Interest compliance.

In order to view the specific requirements of each state, please go to <https://www.reged.com/annuities-training-platform/> and complete all approved/required courses for your state of sale.

Note: American National currently requires that you complete their online product training (required for ALL states regardless of the NAIC requirements.)



Product Training - <https://img.anicoweb.com/wps/portal/img/home/agent-resources/training/required/agent-required-training>

Note: There are two separate links for agents: one for agents currently appointed, a second for agents who are not yet appointed. Click on the correct link.

- ▶ Once you have logged in select **Annuity Course** and complete the applicable product training:
- ▶ **IMG Annuity All-Encompassing Course**
This training includes all active annuity products effective January 1st, 2021, all agents must complete this training prior to selling our annuity products. If you have completed this training prior to the effective date, you do not have to retake this training. Make sure to print the completion certificate at the end for your records.
- ▶ **New York Annuity Suitability and Product Overview**
This training includes all active annuity products in the state of New York. You must complete this training prior to selling our annuity products in New York. Make sure to print the completion certificate at the end for your records.



Once complete, you can find all completed courses within the **My Learning** section, or if you want to check the status of your Training call the IMG Field Support Center at 888-501-4043 or send an email to imgfsc@americannational.com.

Contact CBS Brokerage for more information  763.450.1870

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