



# Annuity Carrier Training Requirements

## ATHENE

Athene's online training instructions are provided below. In addition to these carrier product training requirements, please be sure that you are compliant with all state training requirements prior to taking applications in states that require National Association of Insurance Commissioners (NAIC) and/or Best Interest compliance.

In order to view the specific requirements of each state, please go to <https://www.reged.com/annuities-training-platform/> and complete all approved/required courses for your state of sale.

**Note:** Athene currently requires that you complete their online product training (required for ALL states regardless of the NAIC requirements).

**Texas Resident Agents:** Athene requires Texas resident agents to complete eight hours of annuity training during each licensing period. Additionally, Athene requires a current four hour annuity training to be completed during the current period prior to an application being taken in Texas. If you are taking your initial training, Athene requires that you have eight hours of initial training prior to writing any business.

**Athene New York Max Rate Product:** Athene requires ALL agents complete the new 2017 training course prior to writing business.



**PRODUCT TRAINING:** Please call RegEd at 1-800-334-8322 if you have technical problems with the website. Please call Athene directly for all questions regarding training at 1-888-266-8489 Opt 2, 5, 1, 1.

- To access the Product Training go to <https://www.reged.com/annuities-training-platform/> and login.
- If you do not see the carrier/training you need listed, add the "Product Code" seen below in the **Carrier-Specific Product Training** section; note, you only need to complete the course for the product you will be selling.

	Course Name	Product CODE (Athene)	Notes
➤	ATHENE - Performance Elite	PerformanceElite_2015	
➤	ATHENE - SPIA Only	SPIA_2016	
➤	ATHENE - MaxRate Only	MaxRate_2017	
➤	ATHENE - MaxRate NY Only	MaxRateNY_2017	
➤	ATHENE - Ascent Pro Bonus	PROBO_2017	Training <u>does</u> include Ascent 10 Bonus 2.0 Product
➤	ATHENE - Ascent Pro 7	PRO7_2017	
➤	ATHENE - Ascent Pro 7 and 10	PRO710_2017	Training <u>does not</u> include the Bonus Product
➤	ATHENE - Ascent Accumulator 5 and 7	ACCUM57_2017	
➤	ATHENE - Ascent Accumulator 5, 7 and 10	ACCUM5710_2017	
➤	ATHENE - Agility 7 and 10	Agility710_2018	Training <u>does</u> cover Agility 10 Stand Alone product
➤	ATHENE - Protector 5 and 7	Protect57_2018	
➤	ATHENE - Velocity	Velocity_2019	Annexus Product
➤	ATHENE - BCA 6, 8, 10 2.0	BCA6810_2019	Annexus Product
➤	ATHENE - BCA 6, 8, 10, 12 2.0	BCA681012_2019	Annexus Product

Contact CBS Brokerage for more information ☎ 763.450.1870

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