



Annuity Carrier Training Requirements


MINNESOTA LIFE

Minnesota Life's online training instructions are provided below. In addition to these carrier product training requirements, please be sure that you are compliant with all state training requirements prior to taking applications in states that require National Association of Insurance Commissioners (NAIC) and/or Best Interest compliance.

In order to view the specific requirements of each state, please go to <https://www.reged.com/annuities-training-platform/> and complete all approved/required courses for your state of sale.

Please call RegEd at 800.334.8322 if you experience technical problems with the RegEd website.

Follow the steps below to ensure compliance with Minnesota Life's training requirements and avoid delays:

 **Product Training** - If you have any technical problems with the Quest website, call 877-593-3366. If you have any questions about the product training, please contact Securian at 888.413.7860 Opt 5 Opt 2.

Link to Quest website: <https://learn.questce.com/securian>

- **Returning Users** - Login to your existing account in the top right corner.
 - If you do not see the training need on the homepage select **Add Product Specific**, this will allow you to add a new training for the product being written.
 - Once a course is added to your homepage, click Start to begin training, please keep your completion certificate or provide a copy to Crump.
- **New Users** - Select Register, enter your information into the required fields to create your account. Click Register to proceed. Specific training course to your student dashboard. If the NPN and CRD fields are not applicable to you, you may enter a zero to proceed.
 - **Registration:** Follow the directions on the pages that follow to complete your registration.
 - *If you are only looking to take product specific training (No State Annuity Training), you may select Skip Step 1, bypassing the State Annuity Course selection at this time.*
 - **Broker Dealer** select **INDEPENDENT (UNAFFILIATED)**
 - **Securian** trainings will appear and select the training you need for the product being sold and hit Select Course.
 - Once a course is added to your homepage, click Start to begin training, please keep your completion certificate.

Contact CBS Brokerage for more information  763.450.1870