



# Annuity Carrier Training Requirements

## NORTH AMERICAN

North American's online training instructions are provided below. In addition to these carrier product training requirements, please be sure that you are compliant with all state training requirements prior to taking applications in states that require National Association of Insurance Commissioners (NAIC) and/or Best Interest compliance.

In order to view the specific requirements of each state, please go to <https://www.reged.com/annuities-training-platform/> and complete all approved/required courses for your state of sale.

**Note for Agents Writing Business in Iowa:** North American requires all agents complete both Standard and Index Training, regardless of the product being sold. **For assistance with this training, please contact North American Annuity Division at 866.322.7066.**


Follow the steps below to ensure compliance with North American's training requirements and avoid delays:

 **Product Training** - go to <https://www.reged.com/annuities-training-platform/> to complete necessary training.

➤ **Returning Users** - Enter your "Login Email and Password" (top right of website)

➤ **New Users** - Under the Producers Get Started tab, click "**Register Online and Create a Profile**" and then login.

*(Product trainings will appear on the left side of the webpage.)*

 **Product Code** - if you do not see your required carrier/training you need listed, click "**Add Product Code**" and use the list of codes below in order to complete the carrier product training.

	Product Code	Product Name
➤	22SFGNAC_02	Income Pay Pro <sup>SM</sup> (fixed index annuity)
➤	21SFGNAC_02	NAC Guarantee Plus <sup>SM</sup> (multi-year guarantee annuity)
➤	20SFGNAC_02	Performance Choice <sup>®</sup> (fixed index annuity)
➤	20SFGNAC_01	NAC VersaChoice <sup>SM</sup> (fixed index annuity)
➤	15SFGNAC_18	North American Income <sup>®</sup> (single premium immediate annuity)
➤	15SFGNAC_13	NAC IncomeChoice <sup>®</sup> (fixed index annuity)
➤	15SFGNAC_11	North American Charter <sup>®</sup> Plus (fixed index annuity)
➤	22SFGNAC_01	NAC Benefit Solutions <sup>®</sup> (fixed index annuity)
➤	21SFGNAC_03	Secure Horizon Series

 **Completion Records** - To print your certificate, go to <https://www.reged.com/annuities-training-platform/>. Login and go to: **Optional Insurance CE** and then **Course History**. For further assistance, please contact [info@RegEd.com](mailto:info@RegEd.com).

Please call RegEd at 1.800.334.8322 if you experience technical problems with the RegEd website.

Contact CBS Brokerage for more information  763.450.1870



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